

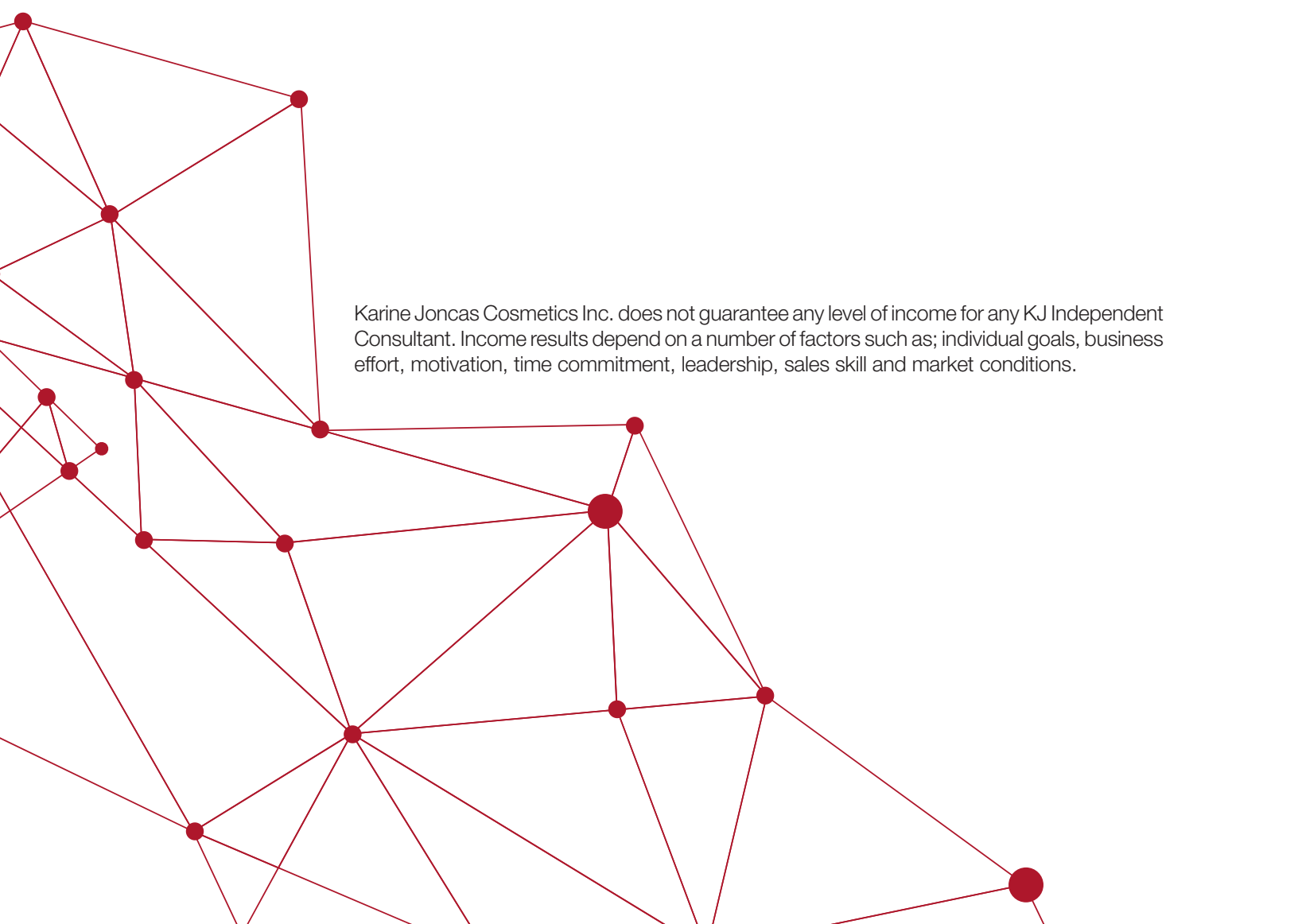
KARINE JONCAS



COMPENSATION PLAN **OVERVIEW**

Finally, get paid what you're worth!





Karine Joncas Cosmetics Inc. does not guarantee any level of income for any KJ Independent Consultant. Income results depend on a number of factors such as; individual goals, business effort, motivation, time commitment, leadership, sales skill and market conditions.

KJ MEDI-COSMETICS

Cosmetics at the edge of medical science



EFFICACY | BEAUTY | WELL-BEING

Medi-Spa Inspired Skincare

COMPENSATION PLAN

– OVERVIEW –

10 WAYS TO EARN

There are ten (10) different ways for you, as a KJ Brand Partner, to make money in this Compensation Plan. As each one is cumulative, it is possible for you to make money in one, a few, or in all ten ways.

THE KICKOFF PHASE

“Building Your Base of Clients”

- 1) 20% Base Retail Commission
- 2) Up to 15% Enhanced Retail Commissions
- 3) Fast Start Bonus
- 4) Preferred Client (PC) Program
- 5) PC Builder Bonus Pool

THE LEADERSHIP PHASE

“Working With Others To Build A Team”

- 6) 6% Bonus Value (BV) Direct and 6% BV Indirect Enroller Bonuses
- 7) 4% BV Level Bonuses On Up To Five Levels

THE EXECUTIVE PHASE

“Leading The Way”

- 8) Up to 4% BV Personal Group Bonus
- 9) Three Generations of up to 4% BV Executive Bonuses
- 10) National Leadership Bonus Pool



Passion, Freedom, Money!

THE KICKOFF PHASE

"Building Your Base of Clients"



01 | **BASE COMMISSION 20%**
on your PERSONAL RETAIL SALES (PRS)

02 | Up To **+15% ENHANCED**
COMMISSIONS on your PRS

03 | **\$100 FAST START BONUS***
every time a new KJ Brand Partner you enroll,
purchases a Business Builder Kit.

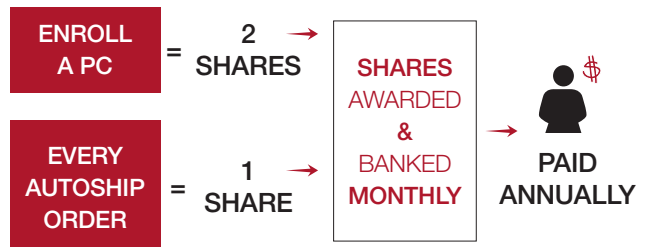


*Plus \$100 Bonus Value will be applied to the compensation plan.

04 | **PREFERRED CLIENTS (PC)** ❤️
Receive **10% COMMISSION** (instead of 20% base) on all PC orders and up to **15% ENHANCED COMMISSIONS**. | PC receives 10% off on their orders and 10% in Cash Back Rewards.

(+Participate in the PC Builder Bonus Pool)

05 | **PC BUILDER BONUS POOL**
KARINE JONCAS will place at least **1%** of its entire national Bonus Value into a special Bonus Pool.**



**For full details, please read the full Compensation Plan on how this pool will be paid out.

THE LEADERSHIP PHASE

"Working With Others To Build A Team"

06 ENROLLER BONUSES

6% DIRECT ENROLLER BONUS: Receive 6% BV on sales by Brand Partners you have personally enrolled (E1).
6% INDIRECT ENROLLER BONUS: Receive 6% BV on sales by new enrollees your personal Brand Partners have enrolled (E2).

07 SPONSOR BONUSES

4% SPONSOR BONUSES: Receive 4% BV on sales by Brand Partners you sponsor. These are your S1s. When the Brand Partners you personally sponsor decide to sponsor someone themselves, those new Brand Partners become your S2s. Earn Bonuses on up to 5 Sponsor levels.

BRAND PARTNER



As a **Brand Partner** your sponsor bonuses can go up to 2 sponsor levels.

BUSINESS BUILDER



As a **Business Builder** your sponsor bonuses can go up to 3 sponsor levels (S3s).

TEAM LEADER



As a **Team Leader** your sponsor bonuses can go up to 4 sponsor levels (S4s).

DIRECTOR



As a **Director** your sponsor bonuses can go up to 5 sponsor levels (S5s).



THE EXECUTIVE PHASE

“Leading The Way”



08 PERSONAL GROUP BONUS

EARN 2%-4% BONUS on your Personal Group Bonus Value (PGBV) to **UNLIMITED DEPTH**

09 GENERATION BONUSES

EARN 2%-4% BONUSES on up to 3 Generations Executive Group Bonus Value (EGBV)

EXECUTIVE DIRECTOR



As an **Executive Director**, earn 2% on your PGBV and your 1st Generation EGBV.

SENIOR EXECUTIVE



As a **Senior Executive**, earn 3% on your PGBV and your 1st and 2nd Generation EGBV.

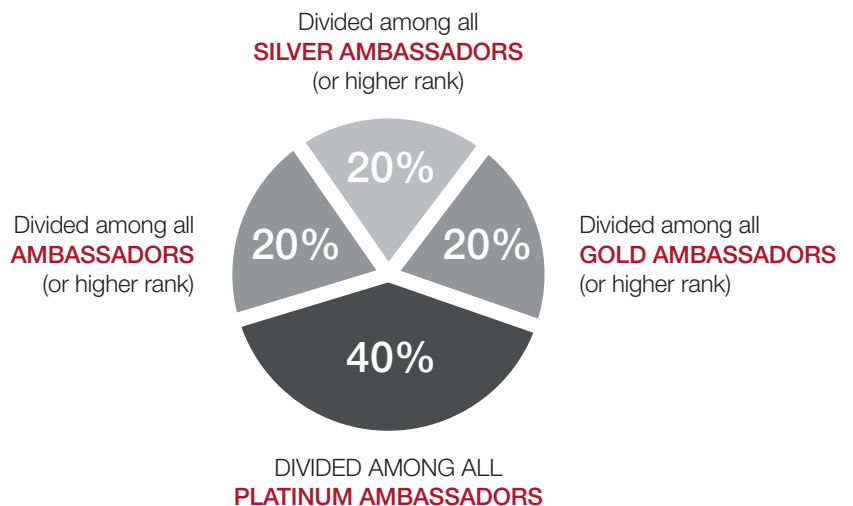
NATIONAL EXECUTIVE



As a **National Executive**, earn 4% on your PGBV and your 1st, 2nd and 3rd Generation EGBV.

10 NATIONAL LEADERSHIP BONUS POOL

Every month, KARINE JONCAS will place at least **1%** of its total **monthly BV** into the four National Leadership Bonus Pools.**



** For full details, please read the full Compensation Plan on how this pool will be paid out.



“
*Your Skin,
My Passion*
”

Karine Joncas

Karine Joncas
Skincare Creator

Your opportunity of a lifetime starts here!

Join us today



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